

GPC Visa – the proven solution for UK Government procurement

These are turbulent times for the Government and public sector organisations. The challenging political and economic environment has placed cost-savings and efficiency at the heart of all policy, and procurement will form a fundamental part of the new approach.

The pre-budget report highlighted areas and methods to cut back on spending, whilst ensuring the delivery of excellent public services. This has shown that, now more than ever, procurement solutions need to be reliable, established and save both time and money for the public sector. They also need to be able to consistently evolve in terms of capability and service.

Finally payment and audit trails need to be fully transparent so that public sector organisations can maintain accurate tracking of all their spending to be fully accountable.

GPC Visa – the proven solution that delivers efficiency savings to the UK public sector

GPC Visa is a proven and established solution that has been delivering benefits to the UK public sector for more than a decade. In 2008 alone, GPC Visa generated annual efficiency savings of £165 million, bringing the total cumulative savings to £825 million since it was first launched in 1997.

Visa Europe is a long-standing and committed partner to the UK public sector. In the UK and globally Visa is the leading provider of card-based public sector payment solutions, which stems from a deep commitment to meeting and understanding public sector needs.

In the UK there are currently over 1,700 public sector organisations using GPC Visa and taking advantage of the efficiencies the solution brings.

GPC Visa – avoid cost of change

The wholesale overhaul of an existing procurement programme would inevitably have significant implications in terms of cost and resources. To be successful a procurement solution needs to be tightly integrated with existing processes. Given the current pressure and scrutiny on public sector services it is not the time for fundamental changes.

In addition, acceptance is another important consideration. More suppliers accept GPC Visa than any other card scheme. Also, suppliers benefit from four-day settlement and a fully transparent audit trail.

Visa Europe – consistently innovating to meet the public sector's changing needs

As well as being a proven and committed partner to the UK public sector, innovation is at the heart of Visa Europe. In order to drive continuous improvement, Visa Europe is committed to delivering innovative solutions that help the UK public sector better monitor, control and substantiate spending.

Organisations using GPC Visa already benefit from the most comprehensive range of Management Information Software (MIS). This includes e-Solutions, which is available exclusively to GPC Visa, and allows users to produce a clear audit trail identifying who is spending, how much, with whom and when.

GPC Visa is also supported by a range of value-creating resources that have been developed for the public sector including access to www.purchasingcard.info which provides online benchmarking tools, implementation guides, toolkits

and the latest supplier discounts for GPC Visa users.

Visa Europe is also introducing new public sector solutions to the market, including enhanced data management tools such as IntelliLink Spend Management and IntelliLink Compliance. At the same time, contactless solutions such as Visa payWave and Visa mobile payments, and Visa CodeSure (for one time only codes for access and authentication) have the potential to transform public sector payments.

Following the success of GPC Visa, Visa Europe has also introduced pre-paid card solutions specifically for the public sector. These provide a safe and convenient way for Government organisations to dispense social welfare payments to citizens. As well as bringing efficiency gains to such organisations, these solutions also contribute to social inclusion.

GPC Visa is the proven solution for Government procurement, benefiting from a real understanding of public sector from more than a decade of partnership, coupled with a compelling vision for the future.

When weighing up all the facts GPC Visa is the most logical partner for a challenging future. By choosing GPC Visa you can be sure you are in safe hands.

Visa Europe in partnership with Buying Solutions will be hosting a series of GPC Visa user groups in early 2010 to demonstrate some of the new technologies, and consider how best to deploy GPC Visa to deliver more for less. If you are interested in attending please email gpc@visa.com.

For more information about GPC Visa visit: www.purchasingcard.info or email gpc@visa.com

The public sector
flows better
with Visa

